

### Partner Talk #2: Terraformed Talent: A Case Study on **Law Firm Associate Work Allocation**



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### Agenda

#### A brief history of Work Allocation at BakerHostetler

- The starting state
- It's impact on the firm
- How we changed and where we're going

#### **Lessons learned**

- Best practices
- What is the net impact of the solution?

#### How to get started on your journey

Agenda can be two columns if needed



A brief history... the situation, it's impact and how we solved it

#### A brief history – The Situation

- July 2020 joined, Implemented Work Allocation Program
- Goal 1: Ensure all associates are being equitably utilized, maximized utilization
- Goal 2: Create opportunities that would allow equal access to great work assignments and great leaders
- Goal 3: Live up to our client's expectations... We live in a different time: inclusion and diversity is important to us and our clients

#### A brief history – The Impact

- Associates are dissatisfied with work, want to work for best client
- If I'm not given the opportunity early, I am not developing as an associate
- Associates falling behind
- Women and associates of color are mostly impacted by this



#### A brief history – The Resolution

- We identified trends...Associate hours, particular groups, who is over utilized
- Worked with ikaun to establish work allocation solution
- Deployed the solution one practice area at a time



## **Best Practices**

What how you learned in the process and what best practices would you recommend?

## What is the net impact of the solution

How has the firm benefited from the solution and what are you still trying to accomplish

#### The net impact of the solution...

- Increased utilization
- Prevent burnout and people leaving
- Engaged talent pool
- Are we retaining folks, are folks moving to partner



## How to get started...

What are the steps to take to get started implementing a Work Allocation Program

# Thank you...

For more information contact Leah or Jason...



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